

# Patti Wood MA

*“The Gold Standard of Body Language Experts”*

*Convention Keynoter ♦ Motivational Speaker ♦ Media Coach ♦ Trainer*



**Patti Wood, MA** is an international speaker and trainer. Since 1982 she has designed and conducted keynote speeches, workshops and convention seminars for hundreds of companies and national associations. She delivers more than **100 presentations** a year. Clients describe her programs as; dynamic, high-energy, powerful, insightful, interactive and very funny.

## **University Instructor**

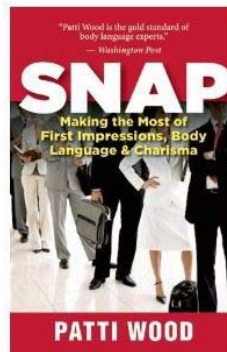
Patti was a university instructor in communication for eleven years. Her B.A., master's degree and doctoral coursework are in Interpersonal and Organizational Communication with an emphasis on Nonverbal Communication. She was on the continuing education faculty of Kennesaw University, the Wharton School of Business and Emory University.

## **Body Language Expert**

Patti is credited for bringing Body Language to the national consciousness by **The New York Times** and **Time Magazine** recognized her nonverbal communication course at FSU as one of the top college courses in the country. **The Washington Post** calls her *“The Gold Standard of Body Language Experts.”*

She is interviewed an average of twice a week by media around the world including; **The Today Show, CNN, ABC, The Talk, Good Morning America, PBS, FOX News Network, FOX Business Network, Entertainment Tonight, The History Channel, Discovery Channel, CBS, Nancy Grace, Dr. Drew, The Steve Harvey Show, Forbes, The Wall Street Journal, Bloomberg Business Week, Entertainment Weekly, USA Today, Newsweek, Sports Illustrated, The Huffington Post, The Week, Men's Health, Elle, People, ESPN, US Weekly, The New York Post, The London Times, Readers Digest, Oprah Magazine, Esquire, Psychology Today, Fortune,** and many more.

Her broad knowledge and research on nonverbal communication led to her positions as the national spokesperson for **Wrigley's Spearmint gum®, Benadryl®, Vaseline Intensive Care Lotion® the Natural Dentist® and Pup-peroni.**



## **Author**

Patti has written extensively on various communication topics and authored eight books including; *“Easy Speaking - Dynamic Delivery”*, *“Easy Speaking-Audience Focused Presentations”* and *“SNAP, Making the Most of First Impressions, Body Language and Charisma.”*

Visit the book's website at [www.snapfirstimpressions.com](http://www.snapfirstimpressions.com).

# Patti Wood MA

## Testimonials from Clients of Patti Wood

### Your Evaluations were Outstanding and Filled with Superlatives

“The comments from your keynote evaluations were outstanding and filled with superlatives including repeated comments such as , “ Awesome, Fascinating, Energetic, Informative, Highly Recommend, Amazing, Very Dynamic, Exceeded Expectations, Captivating, Fantastic, Very Engaging, Fun, Energizing, Just Terrific, Loved the interaction, Wonderful, Great information, Very Entertaining.” There was even one of our favorites, “...so honored to learn from the best of the best! “

**Stephanie Gunner**

*National Alliance for Grieving Children  
Program and Communications Coordinator*

### Fantastic Presentation...

“It' been almost a week since your presentation and the team is still buzzing. Your presentation was fantastic. We've received great feedback from all levels of Management, our Account Executives and support staff that was in attendance. I was very pleased to see the long line at your book signing and the multiple questions that came with it. We were also extremely pleased with the way you seamlessly incorporated our objectives and theme into your presentation. It was like you were working with us for weeks. I've been in the business world almost 30 years and never quite knew the proper protocol on how, when or how long to shake a woman's hand. I now can confidently do this.”

**Scott Bloom**

*Director, Optimum Business Sales  
Operations  
Cablevision*

### Fresh, Motivating and Funny...highly recommend Patti...

“...one month later I am still getting comments from satisfied members who attended her body language symposium. She was fresh, motivating, and funny. She has a knack for making her point in a way you won't forget. Her simple tools to enhance the first impression you give are invaluable. I walked into a member office the other day and laughed as two of the attendees to Patti's class were standing there talking about one of Patti's techniques!” “We enjoyed all of our speakers, but few stay with you like Patti does! We highly recommend using Patti Wood as your next speaker.”

**Libby Sheard, E-PRO**

*Little Rock REALTORS® Association*

### Absolutely Fantastic...A Joy to Watch in Action...

“I just wanted to thank you so much for coming and speaking to our members. You were absolutely fantastic and a joy to watch in action. We hope to have you back very soon....

**Dana Earl**

*Operations Administrator*

*Greater Albuquerque Association of REALTORS®*

### An Ultimate Professional

“I am writing to say that I have had the privilege of working with Patti Wood on two separate occasions for our GFOA-PA Annual Conferences. I have never before seen an audience on their feet within 5 minutes after the speaker took the microphone!

Patti has an amazing knack for involving every single attendee. And they have such a great time! She has people who have never met before sharing information, learning about and from each other.

The first time I worked with Patti, she was virtually an unknown to our group. Within 30 minutes after Patti ended her presentation, I was told by the committee that we had to have her return again the next year. When Patti is on the Agenda, I know that my attendance is going to increase. Patti is the ultimate professional who takes time to learn about her audience and their professional needs so that she can customize her remarks to assure that the audience can relate.

I am happy to entertain any questions and will happily offer personal recommendations to anyone who may be considering working with Patti Wood. I can assure you, it is a win-win situation.”

**R. Keith McNally**

*GFOA-PA Program Coordinator*

# Patti Wood MA

## **I Don't Think I've Seen Our Group Laugh So Much!**

"On behalf of the New Mexico Court Reporters Association, I would like to sincerely thank you for a wonderfully entertaining and engaging show! Everyone truly enjoyed your spirited presentation on body language. I don't think I've ever seen our group laugh so much! Thank you so much for sharing your expertise with us!"

*Vanessa Arrieta,  
NM CCR, RPR Past President NMCRA*

## **Incredible Energy...**

"Thank you so much for bringing your incredible energy and wonderful knowledge to us. I've been sharing some of your stories all week with co-workers! "

*Susan Y. Shen Deloitte Consulting LLP*

## **Hired Patti Over 40 Times!**

"I have hired Patti Wood over forty times to kick-off my seminars around the country and plan to use her six more times this year. She gets my audiences energized, focused and she teaches them skills that they can incorporate in their work life immediately. The first thing my audience members ask me when they're deciding on whether to register is, 'Is Patti going to be there?'" Yes she is!

*Jeff Justice Seminars*

## **Awesome Job...**

You did an awesome job! An entire day of you giving keynotes in a studio for us. I think we have enough information captured to truly give us what we need for your videos. Now begins the edit process. We have so much great information from you that it will be difficult to decide what stays and what goes. We reported out to Richard and Ashley yesterday, and everyone felt that you showed up great on camera and delivered (as usual). I'm looking forward to April as well (When you are live with us again). Take care Patti, and rest easy knowing you did a great job for us!

*Kenny Simon  
Emersonhc.com*

## **The Best Conference because of You...**

"...I heard our participants saying this years "Gathering of Eagles Conference" was the best and that's because of YOU!"

*Dr. Penelope Schmidt  
Executive Director of Advancement & Foundation South  
Wiregrass Georgia Technical College*

## **Outstanding Keynote...**

"Thank you for your outstanding keynote presentation to kick off our Credit Insurer's Association meeting. The participants said you were excellent. You built up interest and momentum from your high energy session which carried throughout our meeting. The two days were abuzz with comments that showed how much fun they had and how much they learned such as "Did you see him put his hands in his pockets!" and "I cross my arms to think but, I'm not ADD." You really made a lasting impression. People came up to me and said they wanted more of you and "we could listen to Patti all day. " I really appreciate you motivating our group. We are hoping we can have you back some time in the future so check your calendar."

*Beth Kastigar  
Credit Insurers Association*

## **Incredibly interesting...**

"Great to listen to you and soak up so many great and valuable pointers on people and interactions. It was incredibly interesting. I thank you for presenting so masterfully and sincerely."

*Kate Carpenter  
Stowe Kitchen Bath and Linens*

## **We Could Have Listened to You For Several Hours More!**

On behalf of my entire Builder 20 group I would like to thank you for a wonderful presentation Friday morning. It was very informative and we could have easily listened to you for several more hours.

*Brian Builder 20 Group*

## **You Have a Wonderful Way About You!**

Didn't want this day to end without telling you how much the group and I enjoyed listening to you, learning from you and watching that body language! You have a wonderful way about you.

*Mary Jo IHG*

# Patti Wood MA

## What participants said about Patti's Presentation Skills Training

### Best Presentation ...

"I just wanted to say thank you for an excellent presentation at last week's entrepreneur expo. It was easily one of the best presentations and information sessions I have ever seen. I learned a lot about body language and the funny thing was that you start to see examples of it everywhere. From being at a bar talking with some friends to working with potential clients, it was just eye-opening to see how accurate your information was..."

*Billy Gallagher*

*Florida Web Presence, LLC*

### Engaging...Enthusiastic and Insightful...

"Thank you so much for such an engaging program last night" "We were treated to an intimate, captivating gathering." I wish I'd taken your program years ago and over and above anything else paid attention to my own 'gut'. Thank you for your enthusiasm and insights about so much."

*Lynn Cromer*

### Awesome...

"I thought your training was awesome! I will pass your information on to our Top Directors and Nationals at our next meeting and suggest they schedule an event for you to come in and talk to all of us."

*Linda Morris Future Director Mary Kay Cosmetics*

### You're fantastic...

I have never been to a more delightful or interesting presentation. I started practicing what I learned and I just can't believe the difference it has made in such a short time. I am so glad you will be back next year; I am bringing friends to hear you speak. Thank you for the book, I have already started reading it. It really reinforces your presentation and makes a great reference manual too! Good luck and thank you."

*Patty Griffin*

*San Antonio Program*

### Patti is a rare individual...

"Patti is a rare individual...warm, funny, and so knowledgeable....you can really learn from her. Her programs are A1."

*Vickie Okoro*

### Patti's Audience Members Rave About her Body Language Keynotes and Deception Detection Training

#### Excellent & informative Presentation...

"Thank you so much for such an excellent and informative presentation! Your enthusiasm about the subject is contagious....Thanks again for such an awesome presentation!"

*Susan Meyer*

*UCB Pharm Group*

### You were Superb...

"You were superb!!!! Thank you for the insight and the wonderful suggestions."

*Lynne A. Harper RN C COHN Manager*

*The Coca Cola Company*

### Amazing...

"Patti's workshop on Deception was amazing. The next day I looked at video clips of the politicians she mentioned. Then I stopped people in the locker room and at book group to tell them about Patti and her insights. Can't wait to use her tips with eHarmony matches! I'm getting a group together to go to Patti's workshop on Body Language."

*Marilyn Harris - Detecting Deception Class*

### Hold on to Your Seats...

"Hold on to your seats! If you want to improve your presentation skills, Patti Ann Wood is the person to help. She will teach you how to grab your audience. Patti Wood is Excellent! You were the top rated speaker at our conference."

*Denise Crowe*

*CSPA*

### Patti is the Person to help you...

If you need to be a better speaker Patti Wood is the person to help you. She will teach you how to grab your audience with tricks to hold your audience and help you build your presentation. Don't book her for just half a day, or one day as the audience wants to interact with her. Patti will WOW you!!" *Ana Woerner RN BS COHN-S - AAOHN Program*